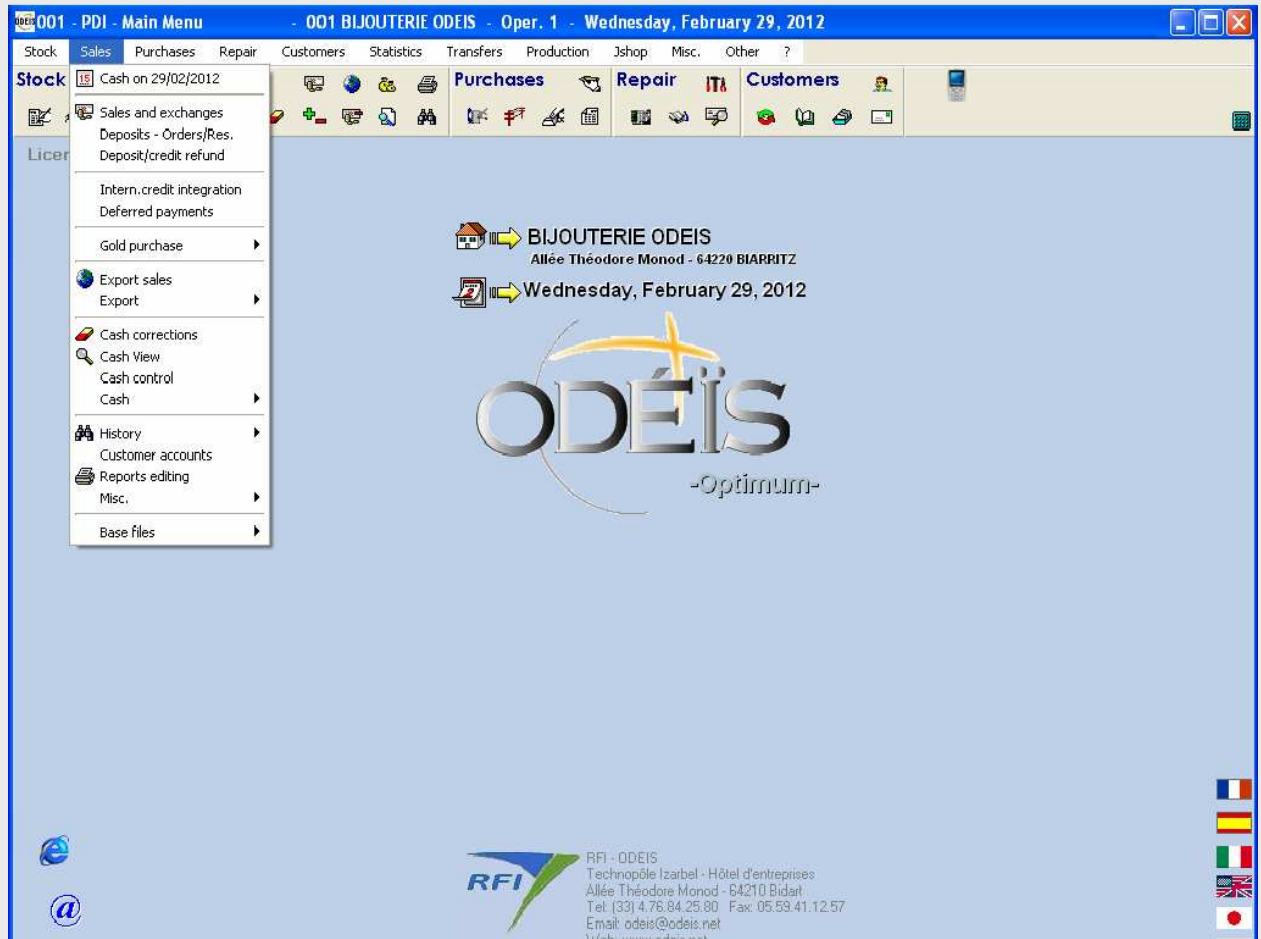




TRANSACTIONS MANAGEMENT



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DEPOSITS

In the "Sales" menu, click on "Deposits - Orders/Res."

Enter the name of the client (see 'entering a sale')

To validate the deposit, press F2
To validate the deposit and print a receipt, press F6 or F9

Deposit : Tuesday, September 20, 2011

Search Customer # Dep. # Beneficiary

Cust. History

Sales T.O Qty FAR

Accounts Deposit Credit Credit

Operator

Order/Res <C>or<R>	Reference	Vendor	Vendor ref.	Cat.	Size	Price	Qty	Comment
						0,00	0,00	

PAYMENT

ESPECES VISA-MASTERCA AMERICAN EXPR

CHEQUE

AMERICAN EXPRESS

€ €

Comment

Beneficiary

Shipping date

Enter the last name

Enter the payment method(s)

It is possible to enter a comment

The reservation/order concept:

3 possible methods:

- 1) the client pays a deposit but does not already know what he will buy or if this amount will be used by another person (group present, wedding list, etc.)
⇒ do not enter anything in the table
- 2) the client wishes to reserve a product (which is in your stock) and pays a deposit
⇒ Enter an R (for 'Reservation') in "Order/Reservation" and indicate in "Reference" the system number of the article to put aside.
- 3) the client wants a product which you don't have in stock (product to be ordered)
⇒ Enter a 'C' (for 'Order') in "Order/Reservation" and indicate the supplier code and reference, the retail price and quantity to be ordered.



In method 2)

Upon validating, the article(s) entered will be reserved for the client.
If the article is reserved by another client, the following message will appear



Nothing prevents you from selling this product to another client, but you must remember to re-order it

In method 3)

Upon validating, ODEIS will create an order with the articles entered

This order can be viewed and validated in the menu "Purchases" and "Selection/Validation" (see Order section)

For methods 2 and 3, it is possible to view the outstanding articles reserved and ordered in the menu Sales in /Misc./View orders/reservations

View Orders / Reservations

Esc - Close ? F1 - Help F2 - OK F4 - Delete F5 - New F6 - Modify Alt+I - Print

Reservations / Orders

Selection

Vendor code

From

to

☒ Reservations ☒ Orders ☒ REPAIR

Vend. reference

Cust.

Customer #

0

Labor number

Beneficiary

0	Reference	Cust. name	Cat.	Vend.	Vend. ref.	Date	Size	Qty	Selling price	Descr.	
	5 C	HOQUANTE		CART	1CART128	26/04/2011	0	1,0	0,00	Dès que dispo	
	5 C	HOQUANTE		BREI	AVIATEUR GM	26/04/2011	0	1,0	0,00	Après Bâle 2012	
	6 C	HOQUANTE		CART	10CART112	12/05/2011	0	1,0	0,00		
	7 R	007.65		050	CART	1CART11	08/08/2011	0	1,0	26 000,00	
	7 C	HOQUANTE		123	BREI	1BRE11	08/08/2011	0	1,0	4 700,00	
	8 C	BRANSON		050	CART	1CART11	08/08/2011	0	1,0	26 000,00	
	10 R	007.64		050	CART	1CART11	08/08/2011	0	1,0	26 000,00	
	14 R	007.60		201	DINH	2453050	31/08/2011	0	1,0	1 200,00	
									Totals	8,0	83 900,00

Vendor order # 14 (emitted)



Reserved articles are deleted from this list as and when sales are processed



TRANSACTIONS ENTRIES

In the menu "Sales", click on "Sales and exchanges"

SCREEN 1

Enter the client name

Search

Customer # Repair #

Dep./Cred.#

Cust.

Loyalty

History

Sales

T.O. =====

Qty. =====

FAR =====

Accounts

Deposit =====

Credit =====

Credit =====

Operator

Ref.	File price	Discount	Sell. price	Qty	Ac.	Description	Cat.	Vendor	Vend. Ref.
Total									
Discount									
Total to pay									
Comment <input type="text"/>									

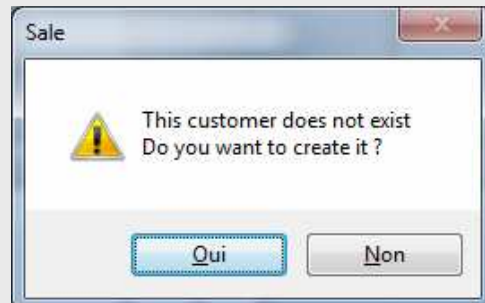
Enter the name or zip code

If the client does not wish to figure in the file, press <ENTER> until the section "Operator" and enter the operator code (idem sales assistant code)



New client

The following question will be asked, press <ENTER>



The screen for creating a client appears:

Enter:

The surname, first name and contact details of the client

The type corresponds to a code (for example: 1 = Mr 2 = Mrs etc.)



ODEIS considers that an address is complete when: the surname, post code and town are entered.

Once the information is entered, press F2 to validate the creation of the new client.



Existing client in the file

2 possibilities:

ODEIS finds just one client with the same surname: display of client information

ODEIS finds several clients with the same surname: the following screen appears:

You can narrow the search by entering the first name or the post code.

Once the client is found, press F2 to select him

In this screen you can also:

If the client is not listed,
create a new homonym

Modify the
client file

Merge 2 client
files (same
client with
different
addresses)

Send an SMS to the client or
manage the client's loyalty
card

Customer Selection

Esc - Close F2 - OK F5 - New F6 - Modify F7 - Merge F9 - Send SMS

Customer Selection

Search

#	Name	First name	ZIP	City	Phone 1	Address
6	BECKAM	VICTORIA	CM21	SAWBRIDGEWORTH		BECKINGHAM PALACE
1	BECKHAM	DAVID	CM21	SAWBRIDGEWORTH		BECKINGHAM PALACE
12	BOIS	ISABELLE	75002	PARIS		15 RUE DE LA PAIX
4	BRANSON	RICHARD	W15	LONDON		14 HANOVER SQUARE
2	CAMERON	DAVID WILLIAM DO	SW1A	LONDON	020 7925 0918	10 DOWNING STREET
3	CRAIG	DANIEL	W1N	LONDON		76 OXFORDSTREET
5	HAGEN	CAMILLA	SW1A	LONDON		
8	HOQUANTE	KARL	64210	BIDART	06.72.80.02.82	TECHNOPOLE D'IZARBEL
14	MANDELA	NELSON		JOHANNESBURG		JOHANNESBURG AVENUE
9	PAPAS	DEBBIE		JOHANNESBURG		
7	PASCAL					
10	RAFUL	NELDA				
13	RAY	CLAYTON		JOBURG		SANTON ROAD
15	RAY	JENNIFER				

The columns are not sortable any more - Enter the various selection criteria.



Once the client is created, you can start entering the articles:

Delete the line selected: the product entered will not be sold

You can quickly return a product already sold (see "returning articles", page 17)

You can modify the initial retail price of the stock file while staying in the sale

Sale

Esc-Close F2-Ok F3 - Certificate

Sale : Tuesday, September 20, 2011

Search Customer # 2 Repair # Loyalty
CAMERON Dep./Cred.#

Cust. CAMERON DAVID WILLIAM DONALD
10 DOWNING STREET
LONDON - 1 SW1A
Tel 1: 020 7925 0918
david.cameron@email.com
Created on 18/01/2011
Cust. discount

History

Sales	Accounts
T.O 97 660,75	Deposit
Qty 14	Credit
FAR	Credit

Operator AB ANTHONY

Ref.	File price	Discount	Sell. price	Qty	Ac.	Description	Cat.	Vendor	Vend. Ref.
007.63	26 000,00	10%	26 000,00			SOLITAIRE DIAMOND PLA	050	CARTIER	1CART1

Total Discount Qty in stock 0 - Qty in stock Vendor ref. 2
Invoice 09/2011

Total to pay Comment

Enter the discount allocated to the item

Enter the system reference (number on the label)

Indicate the amount or any discount %: the retail price will be re-calculated

Check the quantity sold (the quantity of the article remaining is indicated as well as the date of entry into stock)

Enter a comment if needed

Display of all the labels which have the same supplier reference

CBER - 123 : 11			
074.3266	1,0	01/2002	▲
074.4252	1,0	03/2007	
074.4254	1,0	03/2007	
074.4253	1,0	03/2007	
074.4251	1,0	03/2007	
074.4255	1,0	03/2007	▼



If you have several articles, and you wish to do a global sales discount, it is preferable to use the "Discount" area to indicate the amount or the discount %, so that the discount for each line will be directly calculated.



If you wish to cancel a product (the client changes their mind, input error), in the menu, choose:
"Delete", which allows you to delete a line without losing client information.



You can display the client information:

With his last name Or with his number With his repair file number Either with an account number

Esc-Close ?F1-Help F2-Ok Alt+A - Deposits Orders/Res. ALT+S - Repair entry ODEIS			
Sale : Tuesday, September 20, 2011			
Search	Customer #	Repair #	Loyalty
	Dep./Cred.#		
Cust.		History	
		Sales	Accounts
		T.O	Deposit
		Qty	Credit
		FAR	Credit

Press F2 to go to the transactions table



STAGE 2: TRANSACTION

'Normal' transaction

To validate the transaction, press F2.

To validate the transaction and print an invoice, press F6 or F9

Sale

Esc-Close F2-Ok F6-Invoice 1 F9-Invoice 2

Sale : Tuesday, September 20, 2011

Search Customer # 8 Repair # Loyalty
HOQUANTE Dep./Cred.#

Cust. HOQUANTE KARL
TECHNOPOLE D'IZARBEL
ALLEE THEODORE MONOD
64210 BIDART
Tel 1 : 06.72.80.02.82
Created on 22/02/2011

History

Sales	Accounts
T.O 318 262,16	Deposit
Qty 30	Credit
FAR	Credit

NET TO PAY

	€	€
Total	26 000,00	0,00
Change	0,00	0,00
Due amnt	26 000,00	0,00

PAYMENT

Deposit 0,00
Credit note 0,00

ESPECES
VISA-MASTERCARD
AMERICAN EXPRESS
CHEQUE

Depos./Cred. to balance

Type	Account #	Date	Balance	To deduct

Internal Credit Settlement #

Date	(€)	(€)	Payment

Enter the amount corresponding to this payment method.

To select another payment method, click on the arrow

Enter the amount to cash in front of the payment method concerned

"Total" corresponds to the total to be paid

"Change to be given" corresponds to the change given

"Remainder" corresponds to the remainder to be paid



You can return to the previous page using



so that you do not lose the client and the articles to be sold.



Credit transaction

You can set up a payment method for the client.

For example, an account check and 3 checks to be cashed over 3 months.

NET TO PAY

	€	€
Total	26 000,00	0,00
Change	0,00	0,00
Due amnt	0,00	0,00

PAYMENT

Type	Account#	Date	Balance	To deduct
Depos./Cred. to balance				
Internal Credit				
Settlements#				
Date	(B)	(C)	Payment	

"Credit Provided" area: enter the total amount of the credit

Enter the numbers of the different cheques

To modify the amounts or the integration dates, click on this button

By clicking on the button



you can access the area to modify the due dates:

Customer due date

Enter due date

Date	Amount €	Amount €	Type	Cheque #	Cust. name	Cust. bank
20/10/2011	8 668,00	0,00	PNF		HOQUANTE	
20/11/2011	8 666,00	0,00	PNF		HOQUANTE	
20/12/2011	8 666,00	0,00	PNF		HOQUANTE	
Differences	0,00	0,00				

In "date", enter the intended cashing date

Enter the amount for the due date

Fill in the information concerning the cheque

Press F2 to validate the entry



The sum for the due dates must always be equal to the total amount of credit



Transaction using a deposit/credit note

If the client selected has paid a deposit or has a credit note, its amount will be automatically entered in the "Deposit" or "Credit note" area

Sale

Esc-Close F2-Ok F6-Invoice 1 F9-Invoice 2

Sale : Tuesday, September 20, 2011

Search Customer # 3 Repair # Dep./Cred.#

Cust. CRAIG DANIEL 76 OXFORD STREET LONDON - 1 W1N Created on 18/01/2011 daniel007@email.com

History

Sales		Accounts	
T.O	24 883,98	Deposit	10,00
Qty	7	Credit	
FAR		Credit	

NET TO PAY

	€	€
Total	26 000,00	0,00
Change	0,00	0,00
Due amnt.	26 000,00	0,00

PAYMENT

Deposit	10,00
Credit note	0,00

ESPECES

VISA-MASTERCARD

AMERICAN EXPRESS

CHEQUE

Credit granted 0,00

Depos./Cred. to balance

Type	Account #	Date	Balance	To deduct
Acpte		10/08/2011	10,00	0,00

Internal Credit Settlements # 3

Date (€) (€) **Payment**

Enter the deposit amount to deduct.

Press <ENTER> in the deposit (or credit note) area: you will use the total amount to carry out the sale
Modify the value in the area if you are using part of the amount to carry out the sale.
Delete the area if you are not using the deposit or credit note to carry out the sale.

In this table, you can view information on the account(s) that you are using

It is essential that you enter the client if you wish to use a deposit/credit note for the transaction.



To validate the sale, the accounts used will be debited with the amount used.

For example, a sale for €1,000, with a deposit of €200 => the deposit is cleared by processing the sale.
A sale for €500, with a deposit of €750 => a deposit of €250 will remain after the sale.

RETURNING ARTICLES

It is possible for a client to return products.

Therefore, you need to save the returned product in your stock and choose whether to raise a credit note or to refund the client.

To do this, in the menu "Sales", click on "Sales and exchanges"

It is essential to enter the client in order to raise a credit note.

Sale

Esc-Close F1-Help F2-Ok Alt+A - Deposits Orders/Res. ALT+S - Repair entry

Sale : Tuesday, September 20, 2011

Search		Loyalty	
Customer#	Repair #		
	Dep./Cred.#		
Cust.		History	
Indicate here the country		Sales	Accounts
		T.O	Deposit
		Qty	Credit
		FAR	Credit

Operator

Ref.	File price	Discount	Sell. price	Qty	Ac.	Description	Cat.	Vendor	Vend.Ref.
Total									
Discount									
Total to pay									
Comment									

Enter the name or zip code



ENTRY METHOD 1

Returning an article starts exactly in the same way as a normal sale (client name)

- Enter the reference to return

If you do not know the product system reference, several search solutions are available to you:

The History window has two tabs: Sales and Accounts. The Sales tab shows T.O: 24 883,98, Qty: 7, and FAR. The Accounts tab shows Deposit: 10,00, Credit, and Credit. A red arrow points to the Accounts tab.

Click on this button to display the client history

The client history screen appears:

The Customer history screen for CRAIG DANIEL shows the following details:

- Cust.:** CRAIG DANIEL, 76 OXFORD STREET, LONDON - 1 W1N, United Kingdom. Created on 18/01/2011.
- Sales:** T.O: 148 362,48, Quantity: 17.
- REPAIR:** T.O: 148 362,48, Quantity: 17.
- Stores:** 001 KHE-PC, 007 DINH VAN - BONAPART, 008 FRASER HART MANCH.
- Payment:** RD, Amount: 10,00.
- Customer Account:** Deposit 10 created, Amount: 10,00.
- History Table:**

Date	Sto.	Type	Inv.#	Oper	Discount	T.O	Comment
08/08/2011	007	Deposit paid		KH		0,00	
18/04/2011	007	Sale	34			9 500,00	
25/03/2011	007	Sale	28	KH		619,59	
31/01/2011	009	Sale	15			37 451,39	
19/01/2011	009	Sale	11	KY	3 272,60	43 478,79	
18/01/2011	009	Sale	6			18 074,16	
18/01/2011	007	Sale	5			14 764,39	
18/01/2011	008	Sale	4			24 474,16	

You can then locate the system reference to be used (and press <ESC> to return to the previous screen)

- Enter the article price



Warning: you must indicate the original selling price.

For example, at the time of the sale, the base price is €100

You apply a discount of €10 => the selling price is €90


At the time of the return, the base price of €100 will be displayed: remember to modify the selling price.

- enter 1 in the column "Quantity" (you sell 1 article and 1 article is returned)



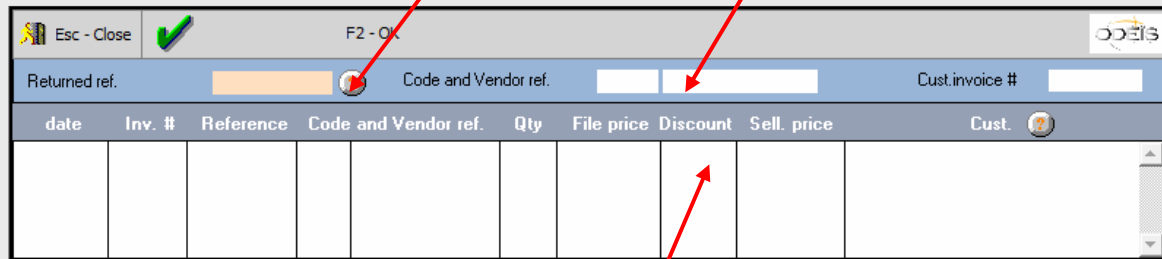
ENTRY METHOD 2

Returning an article starts exactly in the same way as a normal sale (client name)

Position the cursor on the field "Reference" and click on  , the following window appears:

To search for the article to be returned, you can enter:


- either the label number of the article sold
- or the code and supplier reference of the product sold

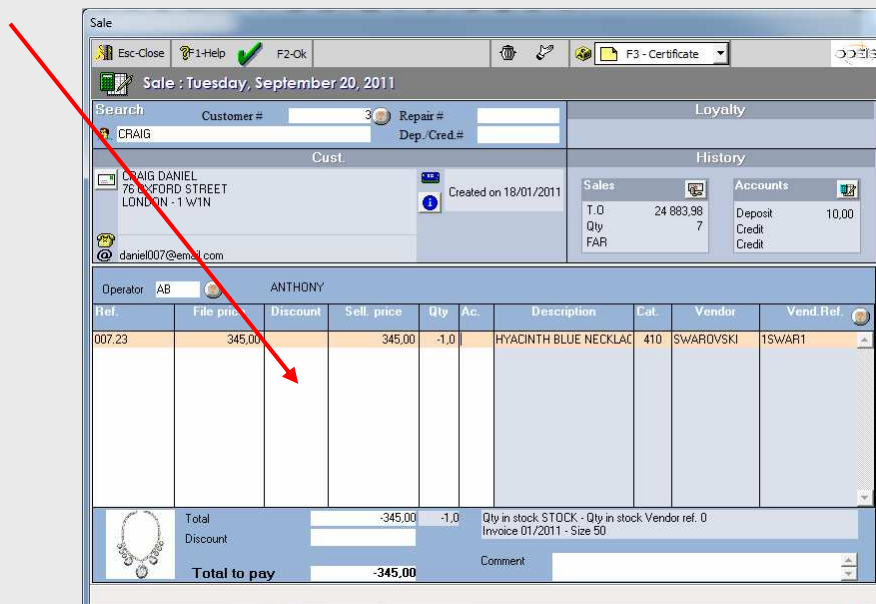


date	Inv. #	Reference	Code and Vendor ref.	Qty	File price	Discount	Sell. price	Cust.

According to your search, ODEIS displays the articles sold as well as the selling price (while taking account of any discount).

=> **therefore, there is no risk of returning an article at a more expensive price than which it was sold**

Once you have found the article to return, click on  F2 - OK



Ref.	File price	Discount	Sell. price	Qty	Ac.	Description	Cat.	Vendor	Vend. Ref.
007.23	345,00		345,00	-1,0		HYACINTH BLUE NECKLAC	410	SWAROVSKI	1SWAR1

Total -345,00 -1,0 Qty in stock STOCK - Qty in stock Vendor ref. 0
Discount Invoice 01/2011 - Size 50
Total to pay -345,00



Whichever method is used, press F2 to move to the following screen.

Sale

Esc-Close F2-Ok F6-Invoice 1 F9-Invoice 2

Sale : Tuesday, September 20, 2011

Search Customer # 3 Repair # Loyalty
CRAIG Dep./Cred.#

Cust. CRAIG DANIEL
76 OXFORD STREET
LONDON - 1 W1N
Created on 18/01/2011
daniel007@email.com

History

Sales		Accounts	
T.O	24 883.98	Deposit	10.00
Qty	7	Credit	
FAR		Credit	

CREDIT NOTE

	€	€
INVOICE TOTAL		-345.00

☒ Credit note

☐ Cash Refund

☐ Accounting Refund

☐ Card Refund AMERICAN EXPRESS

In this screen, you choose how to reimburse the client.

3 methods are possible:

- Creation of a credit note
This credit note will be created automatically and the client can use it for the next purchase
- Cash refund
You reimburse the client with cash
- Accounting refund
You reimburse the client by cheque, bank transfer or any other payment method

Press F2 to validate the return.

The article is returned to the stock; ODEIS suggests generating a new label

Sale

Do you want to generate a label for the Item 007.23 ?

Oui Non



You can process a sale and a return at the same time



Sale

Esc-Close F1-Help F2-Ok F3 - Certificate

Sale : Tuesday, September 20, 2011

Search Customer # 3 Repair # Loyalty
CRAIG Dep./Cred.#

Cust. History
CRAIG DANIEL
76 OXFORD STREET
LONDON - 1 W1N
Created on 18/01/2011
Sales T.O. Qty FAR
Accounts Deposit Credit Credit

Operator AB ANTHONY

Ref.	File price	Discount	Sell. price	Qty	Ac.	Description	Cat.	Vendor	Vend.Ref.
007.68	26 000,00		26 000,00	1,0		SOLITAIRE DIAMOND PLA	050	CARTIER	1CART1
007.7	9 500,00		9 500,00	-1,0		TWO FOR TRINITY BRACE	316	CARTIER	1CART2

Total 16 500,00
Discount
Total to pay 16 500,00
Comment:

Enter the sold or returned item reference (Reference, <point>old_reference, Gencod or vendor_code=vendor_reference)

Enter the system reference (number on the label)

Enter the quantity to be sold or returned.

ODEIS calculates automatically the total to be paid, taking account of the articles sold and returned



Depending on the value of the total to be paid (positive => the client owes you, or negative => you owe money to the client), you will progress either to the transaction or to the creation of a credit note (or a refund).



CASH REGISTER CORRECTIONS

To correct any cash register transactions (sales, deposits etc.), go to the menu "Sales", "Cash Register Corrections"

Cash correction

Esc - Close F2 - OK F4 - Delete F6 - Invoice 1 F9 - Invoice 2 Alt+C - Allocate to a customer

Cash correction : Tuesday, September 20, 2011

Search	Day	20	Method of paymt	Items detail							
Operation	Inv. #	Discount	T.O GROSS	Salesper	Cust.	Sale type	Cat.	Vend.	Vend.ref.	Item ref.	Qty
Sale	69		3 500,00	ANTHONY	HOQUANTE	Sale	050	CART	1CART1	007.6	1,0
Sale	70		26 000,00	ANTHONY	HOQUANTE						
Return	71		-345,00	ANTHONY	CRAIG						
Total T.O GROSS			29 155,00	Total T.O. NET		24 377,08					

Payment	Amount	Curr. amt
EU ESPECES	3 500,00	3 500,00
Total	3 500,00	Amount rec 3 500,00

Cust. accounts				
	#	Type	Entry	Exit
Deposit created				
Credit n. created				
Internal credit create				
P.O created				
Deposit balanced				
Credit balanced				
Balanced Int.credit				

Select the line to be corrected

If you made a mistake with the payment method: you can change the payment method in the table in the top right corner.

However, if the amount does not correspond (discount error, other problem, etc.) it is preferable to cancel the transaction using F4 and then to re-enter it.

In this case, ODEIS will ask you to enter a comment to explain the cancellation of this transaction.

In addition, you can print an invoice using buttons F6 or F9



PRINT-OUTS

In the menu "Sales", "Reports editing"

This function allows you to print your daily cash transactions or your monthly summary reports.

- "Sales report editing": the daily sales account log allows you to view all the transactions carried out over one day (sales, deposits, returns, deferred payment, cash register expenditure, etc.)
- "Account reconciliation editing": the cash register check lists the different amounts cashed or paid out by payment method (cash, card, etc.)
- "Bank deposit settlement": the banking slip allows you to print the list of checks (for example) that you will pay into your bank.
- "Monthly sales report editing" : the monthly sales account log allows you to view the turnover day by day.
- "Monthly account reconciliation editing": the cash register overview for the entire month
- "_Edition déclaration taxes métaux précieux » specific to french customers
- "Monthly tax notification edition": the monthly VAT report
- Monthly report enquiry
- Monthly payments report
- Monthly objective Salespersons : staff targets and results

By choosing the option "Monthly report query", the following screen appears:



Thanks to this function, you can follow the growth of your figures on a daily basis (according to the month selected)

Determine which day starts the week

Choose how the amounts displayed will be represented

Select the month to be consulted

You can decide upon which information is to be viewed

You can display the result:

- either by week (cf. the screen below)
- or by the whole month (cf. the following screen page)

By validating, the result will appear:

See the explanations on the following page

Reminder of the selection carried out

It is possible to directly filter the sale types on the screen

Stores turnover evolution

Esc - Close

F3 - Cancel

F6 - Weight Days

DCEIS

Stores turnover evolution

Mois de August 2011

Selections

Categ. 0 to categ. 097

Display information

☐ Sold quantities

☒ Margins

_Marge

☒ Stock

☒ Stock excl.

☒ Repair

Sales

☒ Stock

☒ Stock excl.

☒ Repair

Turnover Incl. tax / August

	2011	2010	% Ev.	2011	2010	% Ev.	Val. 2011	Tx 2011	% Ev.	Average price 2011	2010
007 - DINH VAN - PAIX	4 095,00	0,00	0,00	4	0	0	492	14		1 024,01	0,00

Mag. 007 / Turnover Incl. tax / Week

	2011	2010	T.O evol. %	Cum.	Val. 2011	Tx 2011	Marg. %	Evol. Marg. %	Cum.	Average price 2011	2010
Week 31 : _Du 01/08/2011 _au 07/08/2011	45,00	0,00	0,00	0,00	-10,53	-3,81	0,00	0,00	0,00	45,00	0,00
Week 32 : _Du 08/08/2011 _au 14/08/2011	4 050,00	0,00	0,00	0,00	502,63	2,02	0,00	0,00	0,00	2 025,00	0,00
Week 33 : _Du 15/08/2011 _au 21/08/2011	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Week 34 : _Du 22/08/2011 _au 28/08/2011	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Week 35 : _Du 29/08/2011 _au 04/09/2011	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00

Mag. 007 / Turnover Incl. tax / Day

	2011	2010	% Ev.	Cum. N	Cum. N-1	T.O evol. %	Cum.	Val. 2011	Tx 2011	Marg. %	Evol. Marg. %	Cum.	Average price 2011	2010
Mon 01	45,00	0,00	0,00	45,00	0,00	0	0,00	-10,53	-26,68	0,00	0,00	45,00	0,00	
Tue 02	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	
Wed 03	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	
Thu 04	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	
Fri 05	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	
Sat 06	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	
Sun 07	0,00	0,00	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00	

Global information for the month

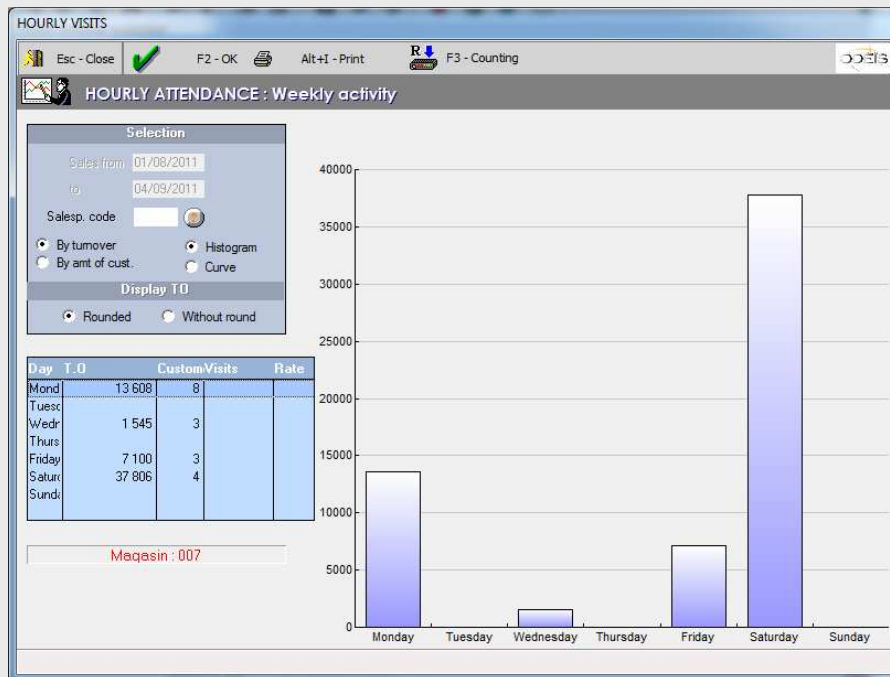
Information listed by week

Information listed by day



F6 - Weight Days

This function specifies for the month selected which are the busiest days of the week (in terms of turnover or number of clients).



This function allows you to fully view the detail by day for the month selected

Esc - Close		_Store007 - August 2011		_Marge		Stock	Stock excl.	Repair	_Ventes		Stock	Stock excl.	Repair
Turnover		C.A Accum		% Evo. T.O		Marg.		% Evo. Mar		Aver. Price			
Aug 2011	Aug 2010	2011	2010	Day	Cum.	Mg 2011	Tx 2011	Day	Cum.	2011	2010		
Mon 01	45,00	Mon 02	45	0	0,00	-10,53	-26,68	0,00	0,00	45,00	0,00		
Tue 02		Tue 03	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Wed 03		Wed 04	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Thu 04		Thu 05	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Fri 05		Fri 06	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sat 06		Sat 07	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sun 07		Sun 08	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Mon 08		Mon 09	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Tue 09		Tue 10	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Wed 10		Wed 11	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Thu 11		Thu 12	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Fri 12		Fri 13	45	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sat 13	4 050,00	Sat 14	4 095	0	0,00	502,63	14,15	0,00	0,00	2 025,00	0,00		
Sun 14		Sun 15	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Mon 15		Mon 16	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Tue 16		Tue 17	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Wed 17		Wed 18	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Thu 18		Thu 19	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Fri 19		Fri 20	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sat 20		Sat 21	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sun 21		Sun 22	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Mon 22		Mon 23	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Tue 23		Tue 24	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Wed 24		Wed 25	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Thu 25		Thu 26	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Fri 26		Fri 27	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sat 27		Sat 28	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sun 28		Sun 29	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Mon 29		Mon 30	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Tue 30		Tue 31	4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Wed 31			4 095	0	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
TOTAL		4 095,00	0,00		0,00	492,10	0,00	0,00		1 023,75	0,00		



By clicking on this function, you will launch the development of turnover **date by date**

For example, you compare Monday 20 December 2004 with Saturday 20 December 2003.

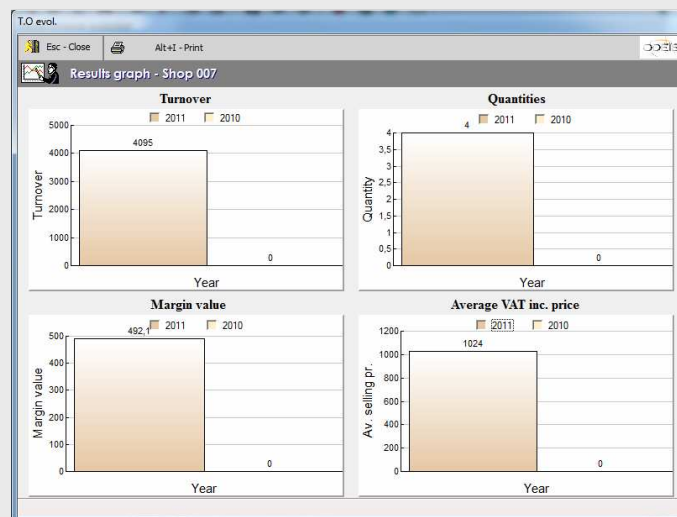
Monthly report

TO evolution - August 2011 en €

Day	TO 08/11	TO 08/10	TOEvol%	Cum.Evo	Sales 08/11	Sales08/10	SaleEvol%	Cust. 08/11	Cust. 08/10	% Evol. Cu.
1	5 598,10				2,0			4,0		
8	8 000,00				2,0			6,0		
13	37 806,00				4,0			4,0		
19	7 100,00				1,0			3,0		
29	10,00				1,0			1,0		
31	1 545,00				3,0			4,0		
Tot.	60 059,10	0,00	0,00	0,00	13,0	0,0	0,00	22,0	0,0	0,00



This function displays the growth in graph format.





By choosing the option "Monthly payments report", the following screen appears:

Export to Excel

For the month selected, the turnover and payment methods are displayed

For each day of the month, the turnover and payment methods used for refunds are displayed

C	Store	T.O GROSS	Cust. +	ESPECES	CHEQUE	EB
007	DINH VAN - PAIX	34 895,00	345,00	35 240,00		

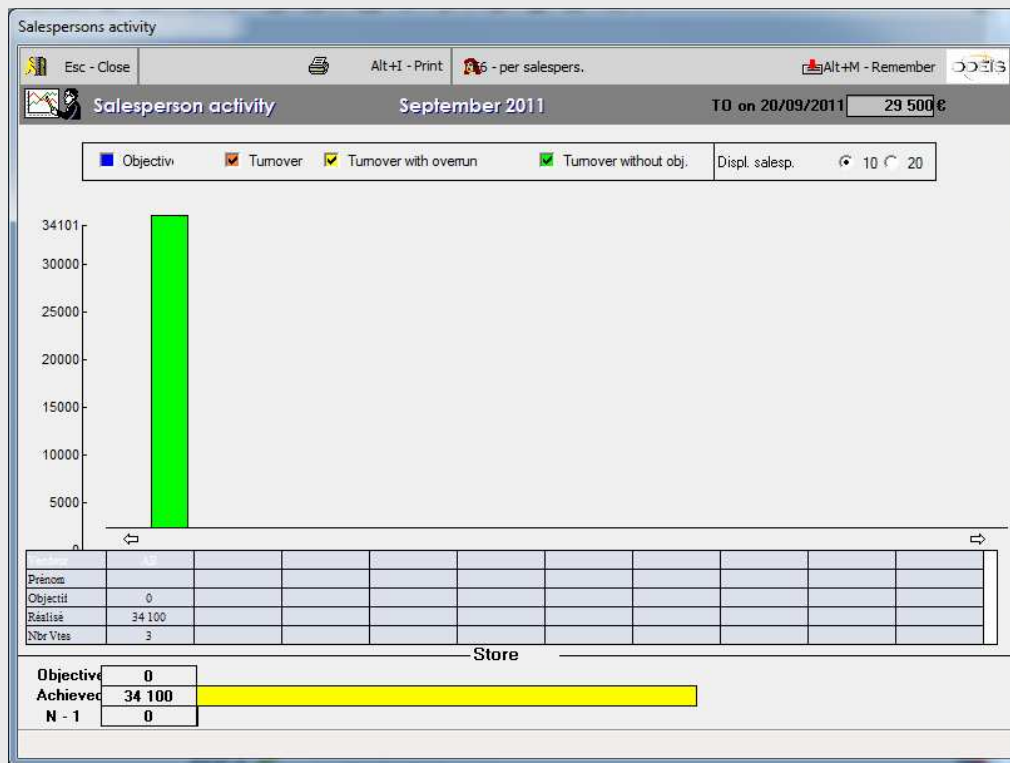
Day	T.O GROSS	Cust. +	ESPECES	CHEQUE	EB
1 Thursday					
2 Friday					
3 Saturday					
4 Sunday					
5 Monday					
6 Tuesday					
7 Wednesday					
8 Thursday					
9 Friday	1 140,00		1 140,00		
10 Saturday					
11 Sunday					
12 Monday					
13 Tuesday					
14 Wednesday					
15 Thursday	4 600,00		4 600,00		
16 Friday					



The option "Monthly objectives salespersons", allows you to quickly see if your sales assistants have met their turnover targets.

The targets by sales assistant and by month are detailed in the menu Statistics/Sales Assistant Commission/Targets

Activity over one month for all sales assistants



Activity over one month for one sales assistant

